Express Delivery Industry
Partner in Global Trade
Contents

• Express Delivery: Some Brief Facts

• Our Supply Chain

• Helping e-traders go international
Express delivery services: Essential for international trade
Express delivery services: Over 30 million shipments daily
Express delivery services: 220 countries and territories
Express delivery services:

1,700 airplanes
Express delivery services:
170,000 ground vehicles
High Value-added, Time-guaranteed

Industry Sectors, in % of Revenue, 2013

- Engineering & Manufacturing 30%
- Transportation 13%
- Consumer Goods 11%
- Retail 10%
- Health Services 8%
- Financial Services 8%
- Textiles 3%
- Computer Services 1%
- Printing 2%
- Automotive & Transport Equipment 3%

Source: Frontier Economics, Express Delivery and Trade Facilitation: Impacts on the Global Economy, January 2015
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Express delivery chain

TIME-DEFINITE DELIVERY (overnight to 72 h)
Express delivery chain

SECURE – Shipments remain under carrier’s control
Express delivery chain

Track-and-Trace
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Emergence of micro-multinationals (MSMEs) thank to e-commerce.

Proportion of MSMEs that export is growing.

Caveat: e-commerce remains difficult to measure
MSMEs: want to go global but...

- Many trade rules designed for large shipments / companies
- MSMEs: Border practicalities are a hurdle
  - Can they manage int’l trade rules?
- MSMEs tend to ship low value shipments
  - With low frequency
Helping MSMEs go global

- Helping to export = helping to comply
- Detailed **information on import / export requirements**
  - Assistance with requirements
  - Advice to contact Customs in certain cases
  - Customs brokerage (optional)
- Web-based **tutorials**
- Import/export/shipping **software**
Assisting MSMEs: Information

Animal and Plant Health Requirements
Importation of animal and plant products are subject to special requirements and may require that the exporter provide a Phytosanitary certificate as a condition of entry. Some of these products are subject to additional requirements such as pre-shipment certification of processing facilities, special labeling, and sampling and testing upon arrival. Chile is involved in international discussions about adopting international health/sanitary standards.
Assisting MSMEs: Information

Import/Export

Japan to Romania

Country Regulations Topics:

Prohibited or Restricted Commodities

In addition to the prohibited commodities listed here, it is prohibited to ship the following commodities to Romania.

Electronic Cigarette

Electronic Cigarettes can only be shipped with an International Special Commodities (ISC) contract. An CE Conformity Certificate is required from the manufacturer.

Personal Effects

Personal Effects cannot be shipped between these countries.

Plastic Kitchenware

The European Union (EU) has implemented specific conditions and detailed procedures for the import of plastic kitchenware (HS-Code 3924 1000 11) made of notifications and alerts by the European "Rapid Alert System". Kitchen tableware was recognized which exceed the thresholds of aromatic amines and formaldehyde. Based on the regulation, controls must be performed at the point of introduction into the EU by the competent authorities. They include documentary checks and accompanied by a declaration confirming that it meets the requirements concerning the release of primary aromatic amines and formaldehyde. The declaration must be examined at the first point of introduction into the EU.

Seeds

A Phytosanitary inspection may be required at import. The shipper must provide an original Phytosanitary Certificate which is attached to the shipment. The Phytosanitary certificate for the shipment must be issued by the competent authority of the country of origin and be accompanied by a declaration.

FAO/ IPPC, Korea, spring 2017
Assisting MSMEs: Information
Compliance and Legitimate Trade

Express delivery carriers...

– Carry shipments in good faith

– Thrive on legitimate trade

– Want to be regarded by Customs as compliant and trustworthy

– Partner and cooperate with Customs / other border authorities
Express Delivery Companies can:

- **Provide** advance electronic shipment information
  - to enable Customs / other Agencies to perform risk assessment

- **Track and Trace** packages identified by authorities as suspicious
  - remove them from traffic flows for further examination

- **Provide** Customs with adequate and controlled **facilities**
  - to conduct examinations efficiently

- **Provide** authorities with **available relevant information**
  - on shippers and consignees of shipments identified as containing offending goods
  - subject to legal limits

- **Close accounts** of customers identified by authorities as repeat offenders.
Express delivery companies …

- Are not originators of information about shipments.
- Can obtain limited information from customers.
  - Ultimately it’s the shipper’s responsibility to provide accurate and complete information.
- Have no expertise to identify specific goods.
- Are not law enforcement agencies.
- Are bound by national data protection and commercial confidentiality rules.

- **Customs and other border Agencies** determine **compliance**
  - right to inspect
  - necessary expertise
The Challenge

• Public/Private Cooperation must be:
  ➢ Legal
  ➢ Sustainable
  ➢ Economically viable
  ➢ Operationally non-intrusive
  ➢ Consistent in a global context
  ➢ Inclusive of stakeholders
Thank you