

3rd IPCC Global Symposium on ePhyto

A Cotton Traders' Perspective

ePhyto and Trade Facilitation



**INTERNATIONAL COTTON
ADVISORY COMMITTEE**

A Traders Role

A merchant or trader is by choice in the middle of the supply chain. In its simplest format the trade flow is :

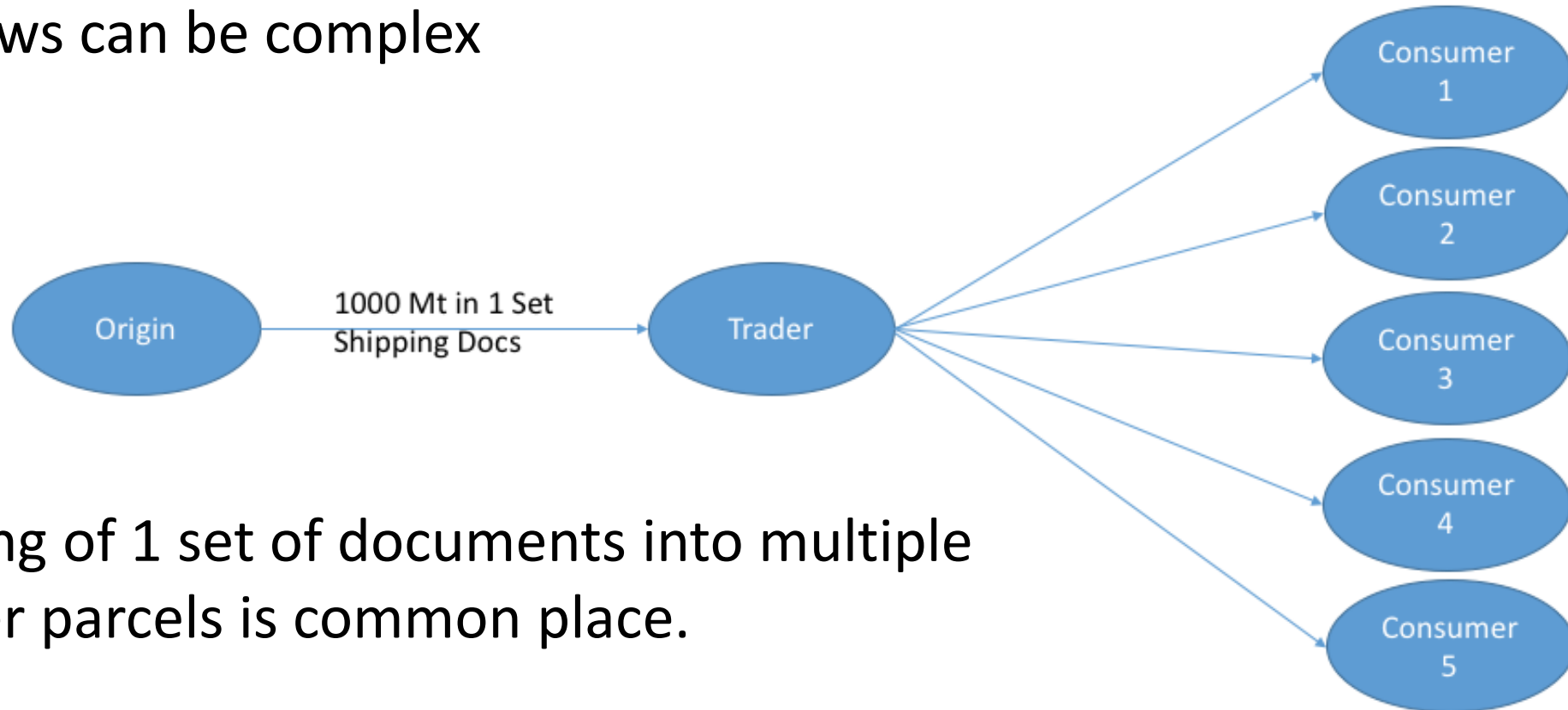


Any improvements to the documentary issuance and flow are welcome since improved transmission times and issuance accuracy should be achievable with the introduction of an ePhyto.



However, Traders' Lives are Never Simple...

Trade flows can be complex

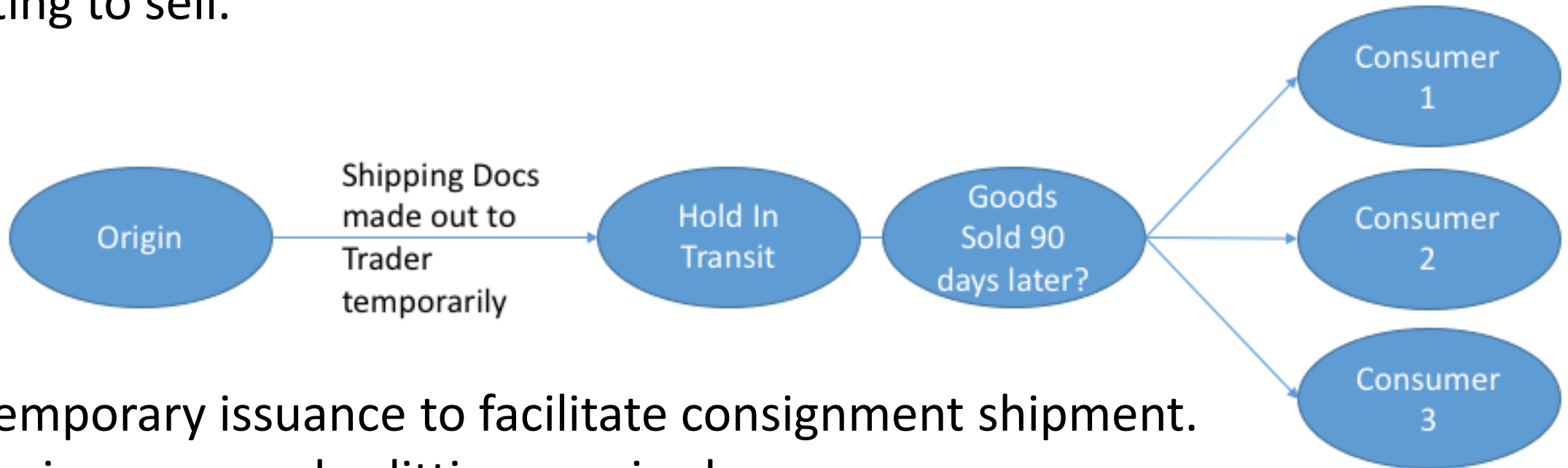


Splitting of 1 set of documents into multiple smaller parcels is common place.



It can get very Complicated...

Traders sometimes 'hold' shipments at transshipment ports whilst we are waiting to sell.



Temporary issuance to facilitate consignment shipment.
Re-issuance and splitting required.



And Sometimes Simply Impossible...

Consumer Defaults / Stranded Distressed Cargo



- It begins with a simple flow.
- Consumer defaults leaving the merchant with phytos no longer relevant or valid.
- Re-export from destination 1 is required.
- New phyto required...



A Need for Balance

- Merchants recognise that this is the age where change and the introduction of eDocuments and ePayments is inevitable.
- Merchants embrace the improvements these developments will bring to the supply chain.
- Merchants want more flexibility and efficiency.
- Merchants would not support associated extra costs.
- Merchants would welcome the opportunity to assist in the development and testing of the ePhyto Hub.

